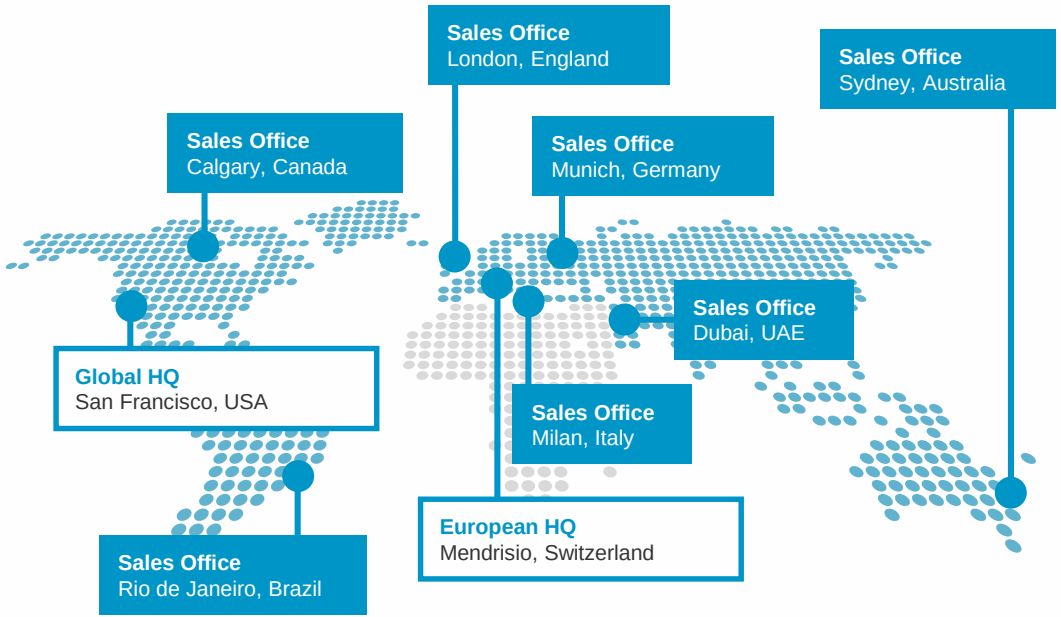
NOZOMI NETWORKS

The **Leading Solution** for **Real-time Cyber Security** and **Visibility** for Industrial Control Networks

Sergio Leoni
Regional Sales Director

Nozomi Networks Today: The Leader in Industrial Cybersecurity



FOUNDED
October 2013

CUSTOMERS
+1,000 Global Installations

DEVICES
+300,000 Monitored

DEPLOYMENTS
In 5 Continents

GLOBAL REACH
Local Support

enel | VERMONT ELECTRIC | gsk | *...and more.*

Industry Awards

Market Drivers

IT/OT Convergence
Interconnectedness of non-homogenous systems, applications and platforms

Corporate Espionage
State-sponsored or independently led IP theft, corporate espionage and sabotage

Resilience & Uptime (direct loss of revenue)
Cyber-born or preventative maintenance issues that result in system failure / downtime

Reputation Risk (indirect loss of revenue)
Degradation of company reputation due to data-loss, system shutdown and safety negligence

Safety (Personnel and Environmental)
Failure of cyber-physical system maintenance and a safety systems (i.e. SIS)

National Security Responsibility
Regulatory and tort responsibility to adhere to regional and vertical standards and practice

Nozomi Networks - Our Mission

Achieve Complete Visibility into Your OT Network

Rapidly Detect Vulnerabilities, Threats & Incidents

Reduce Troubleshooting & Remediation Efforts

Successfully Deploy at Scale in the Largest Distributed Environments

Agile Development & Integrations with Rapid New Protocol Support

Centrally Monitor & **Control** Distributed Networks

One Solution. Multiple Options to Meet Your Needs.

SCADAguardian

PASSIVE

SCADAguardian Advanced

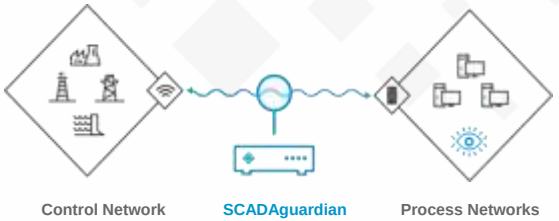
PASSIVE + ACTIVE

Central Management Console

OT ThreatFeed Service

Nozomi Networks SCADAguardian

SCADAguardian protects your control networks from cyber attacks and operational disruptions by providing unprecedented visibility and rapid detection of threats and process risks – in a completely passive way.



An appliance (physical or virtual) that passively and non-intrusively connects to the industrial network

Listens to all traffic within the control and process networks, passively analyzing it at all levels of the OSI stack (L1 to L7)

Uses artificial intelligence and machine learning techniques to create detailed behavior profiles for every device according to the process state to quickly detect critical state conditions

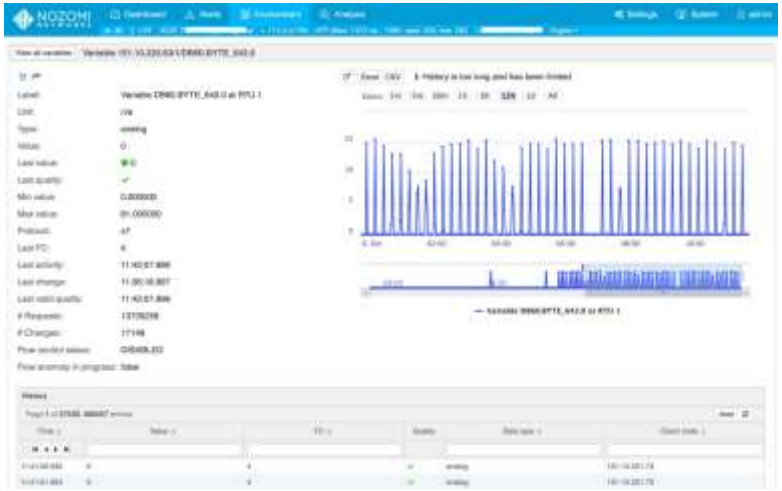
Provides best-in-class network visualization, asset management, ICS anomaly intrusion, vulnerability assessment, as well as dashboards and reporting

Network Visualization and Monitoring

Network Visualization and Monitoring

Go deep in details…

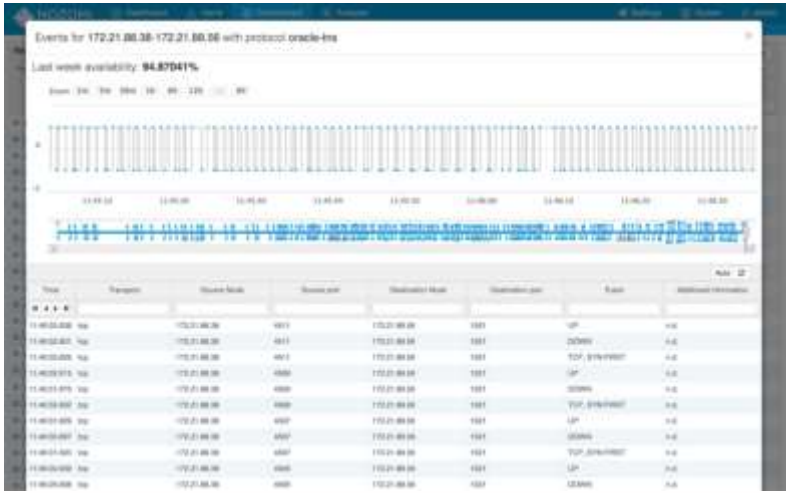
Nodes



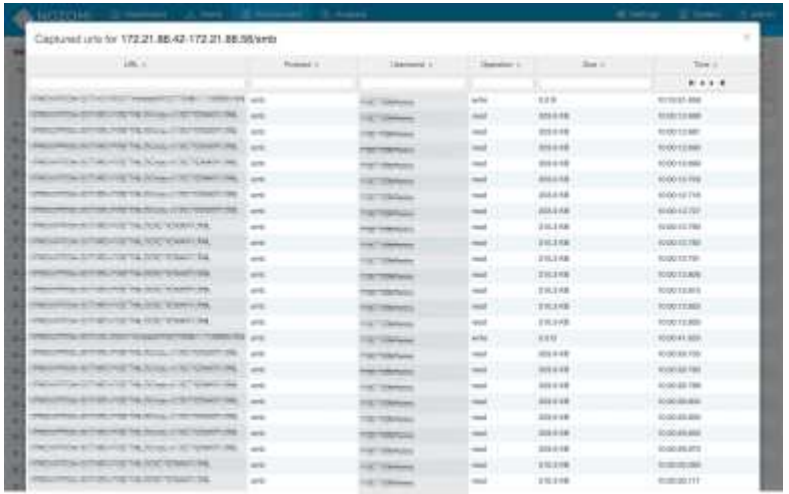
Variables

Network Visualization and Monitoring

Go deep in details…

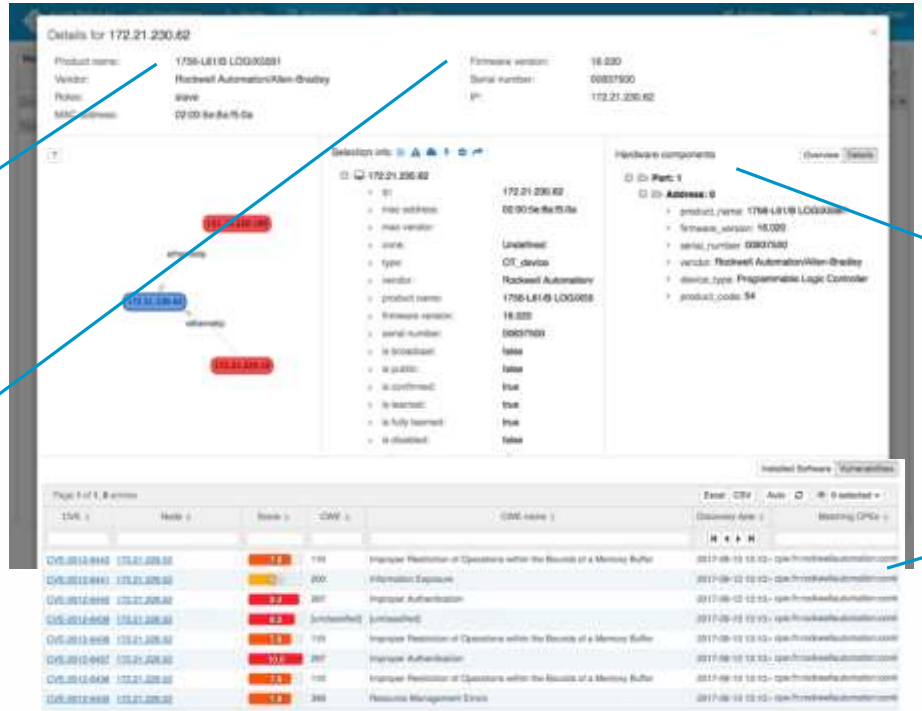


Links



Contents

Asset Inventory



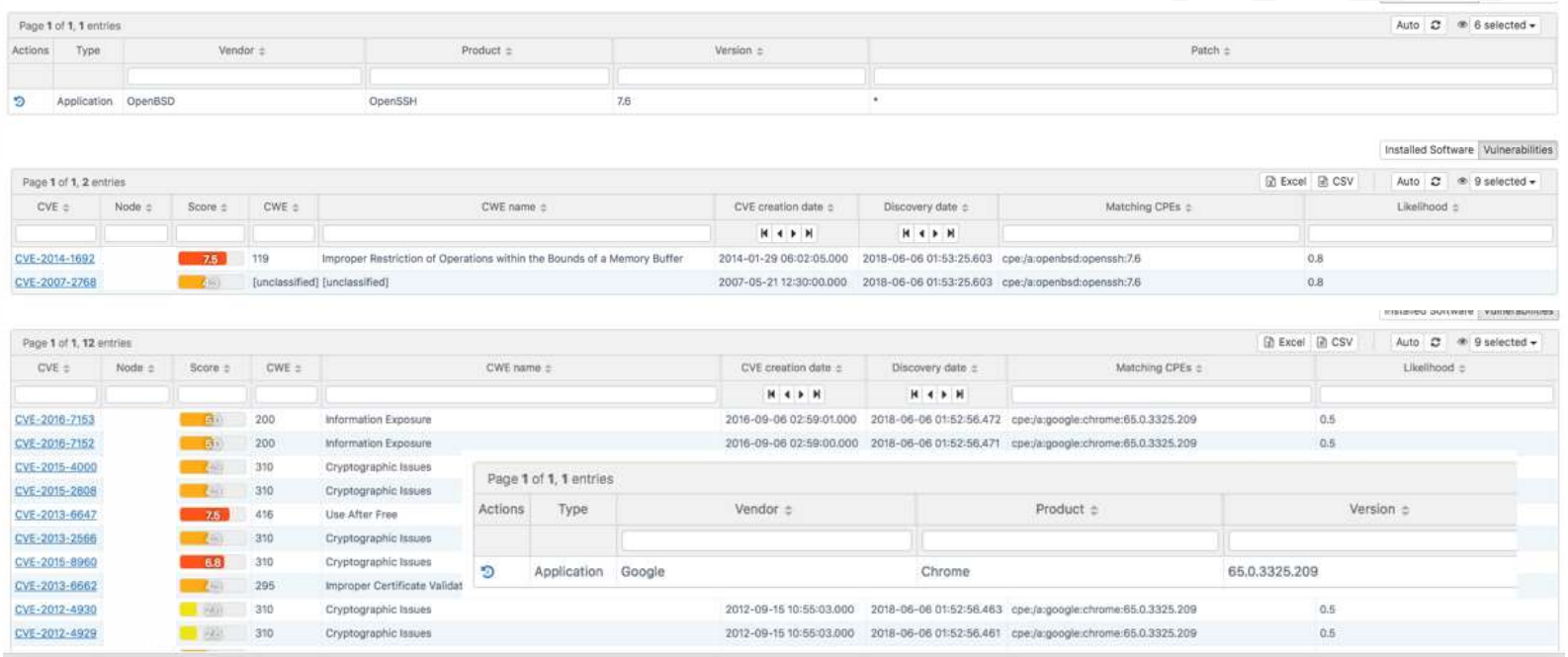
Product Name
Vendor

Firmware version
of the PLCs

Hardware
Components

Vulnerabilities

Common Discovery: Software Vulnerabilities



Page 1 of 1, 1 entries — Auto — 6 selected

Actions	Type	Vendor	Product	Version	Patch
	Application	OpenBSD	OpenSSH	7.6	*

Installed Software | Vulnerabilities

Page 1 of 1, 2 entries — Excel — CSV — Auto — 9 selected

CVE	Node	Score	CWE	CWE name	CVE creation date	Discovery date	Matching CPEs	Likelihood
CVE-2014-1692		7.5	119	Improper Restriction of Operations within the Bounds of a Memory Buffer	2014-01-29 06:02:05.000	2018-06-06 01:53:25.603	cpe:/a:openbsd:openssh:7.6	0.8
CVE-2007-2768			[unclassified]	[unclassified]	2007-05-21 12:30:00.000	2018-06-06 01:53:25.603	cpe:/a:openbsd:openssh:7.6	0.8

Page 1 of 1, 12 entries — Excel — CSV — Auto — 9 selected

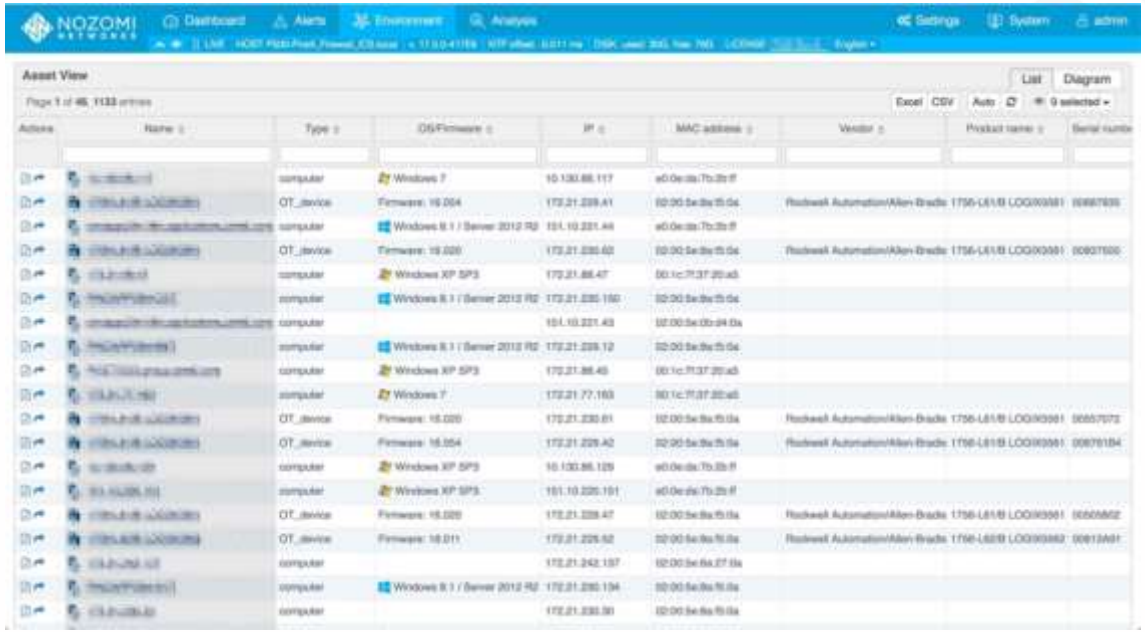
CVE	Node	Score	CWE	CWE name	CVE creation date	Discovery date	Matching CPEs	Likelihood
CVE-2016-7153			200	Information Exposure	2016-09-06 02:59:01.000	2018-06-06 01:52:56.472	cpe:/a:google:chrome:65.0.3325.209	0.5
CVE-2016-7152			200	Information Exposure	2016-09-06 02:59:00.000	2018-06-06 01:52:56.471	cpe:/a:google:chrome:65.0.3325.209	0.5
CVE-2015-4000			310	Cryptographic Issues				
CVE-2015-2808			310	Cryptographic Issues				
CVE-2013-6647		7.5	416	Use After Free				
CVE-2013-2566			310	Cryptographic Issues				
CVE-2015-8960		6.8	310	Cryptographic Issues				
CVE-2013-6662			295	Improper Certificate Validat				
CVE-2012-4930			310	Cryptographic Issues	2012-09-15 10:55:03.000	2018-06-06 01:52:56.463	cpe:/a:google:chrome:65.0.3325.209	0.5
CVE-2012-4929			310	Cryptographic Issues	2012-09-15 10:55:03.000	2018-06-06 01:52:56.461	cpe:/a:google:chrome:65.0.3325.209	0.5

Page 1 of 1, 1 entries

Actions	Type	Vendor	Product	Version
	Application	Google	Chrome	65.0.3325.209

Identifies high risk vulnerabilities open to exploitation

Common Discovery: Multiple OS/Firmware Versions



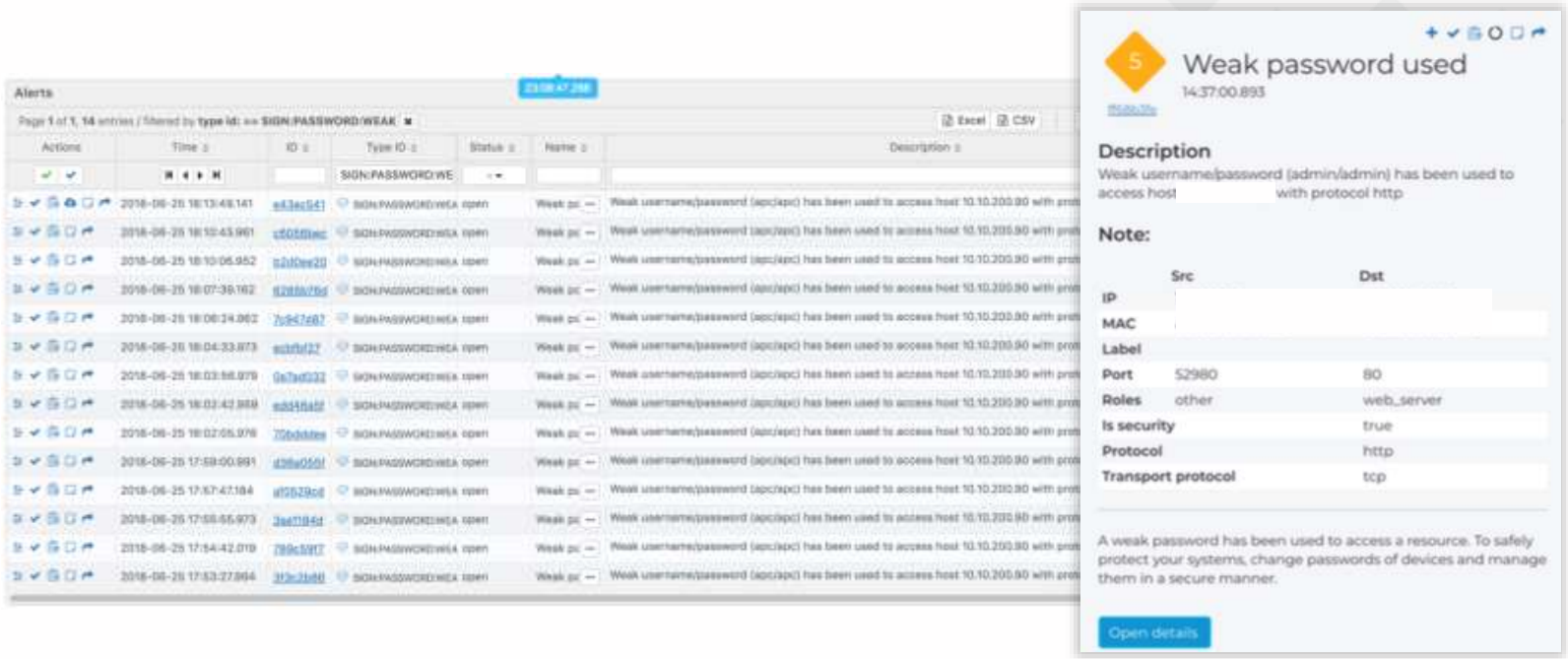
Identifies opportunities to reduce operational risk by closing vulnerability gaps

Common Discovery: Unknown & Misconfigured Devices

Type ID	Status	Name	Description	Risk	Protocol	Transport protocol
VLNEW-FUNC	open	New SCADA fui	New function code 5 (Direct Operate)		dnp3	tcp
VLNEW-FUNC	open	New SCADA fui	New function code 0 (Confirm)		dnp3	tcp
VLNEW-FUNC	open	New SCADA fui	New function code 20 (Enable Spontaneous Msg)		dnp3	tcp
VLNEW-NODI	open	New node appe	New tcp/20000 node		tcp/20000	tcp
VLNEW-FUNC	open	New SCADA fui	New function code 129 (Response)		dnp3	tcp
VLNEW-FUNC	open	New SCADA fui	New function code 1 (Read)		dnp3	tcp
VLNEW-FUNC	open	New SCADA fui	New function code 21 (Disable Spontaneous Msg)		dnp3	tcp
VLNEW-PRO1	open	New protocol c	Protocol tcp/20000 between .8 and 11 has been confirmed		tcp/20000	tcp

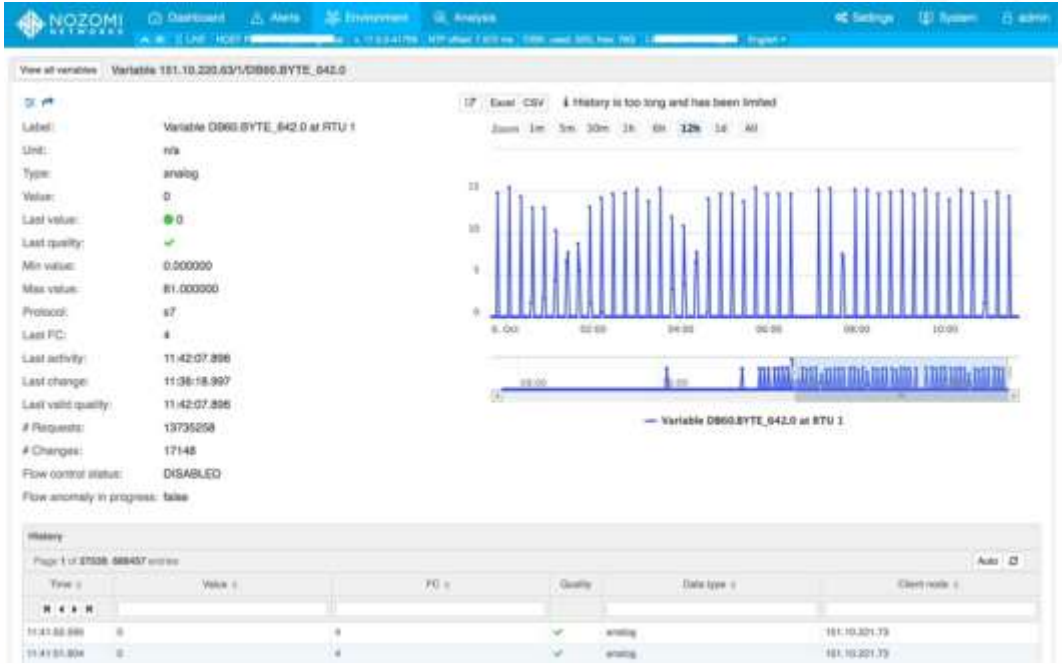
Identifies device misconfigurations and possible indicators of compromise by threat actors

Common Discovery: Unencrypted / Weak Credentials



Detects default and easily guessed credentials, and systems open to compromise by threat actors

Common Discovery: Abnormal Device Behavior



Detects when asset and processes are deviating from normal, and moving toward states that could disrupt operations

Less-Common Discovery: An Infected Network

Suspicious transferring of malware named 'TemplateAttack_DragonFly_2_0' was detected involving resource '\\172.16.0.55\ADMIN\CVcontrolEngineer.docx' after a 'read' operation [rule author: US-CERT Code Analysis Team]	10.0	smb
SMB Server Traffic contains NTLM-Authenticated SMBv1 Session	10.0	smb
Protocol smb between 172.16.0.253 and 172.16.0.55 has been confirmed	7.5	smb
New link with protocol smb between 172.16.0.253 and 172.16.0.55	7.5	smb
New variable value (9999, expected range is [12062, 12151]) for variable 172.16.0.156/100/r45 (r45 at RTU 100)	6.0	modbus
New variable value (9999, expected range is [12062, 12151]) for variable 172.16.0.156/100/r45 (r45 at RTU 100)	6.0	modbus
New function code 6 (Write Single Register)	6.0	modbus
OS-WINDOWS Microsoft Windows SMB remote code execution attempt	10.0	smb
ET EXPLOIT Possible ETERNALBLUE MS17-010 Heap Spray	10.0	smb
Protocol tcp/445 between 172.16.0.55 and 172.16.0.253 has been detected as smb application protocol	7.5	smb
Protocol tcp/445 between 172.16.0.55 and 172.16.0.253 has been confirmed	7.5	tcp/445
New link with protocol tcp/445 between 172.16.0.55 and 172.16.0.253	7.5	tcp/445
New tcp/445 node 172.16.0.55	7.5	tcp/445
IP 172.16.0.156 is duplicated by MACs: 00:0c:29:28:dd:c5, 00:60:78:00:6a:10	7.5	arp
MAC 00:0c:29:28:dd:c5 acts as a man-in-the-middle, his victims are: 172.16.0.156, 172.16.0.253	10.0	-
IP 172.16.0.253 is duplicated by MACs: 00:04:23:e0:04:1c, 00:0c:29:28:dd:c5	7.5	arp

Detects known malware and ransomware at all three phases of attack (infection, reconnaissance and lateral movement)

Hybrid ICS Threat Detection

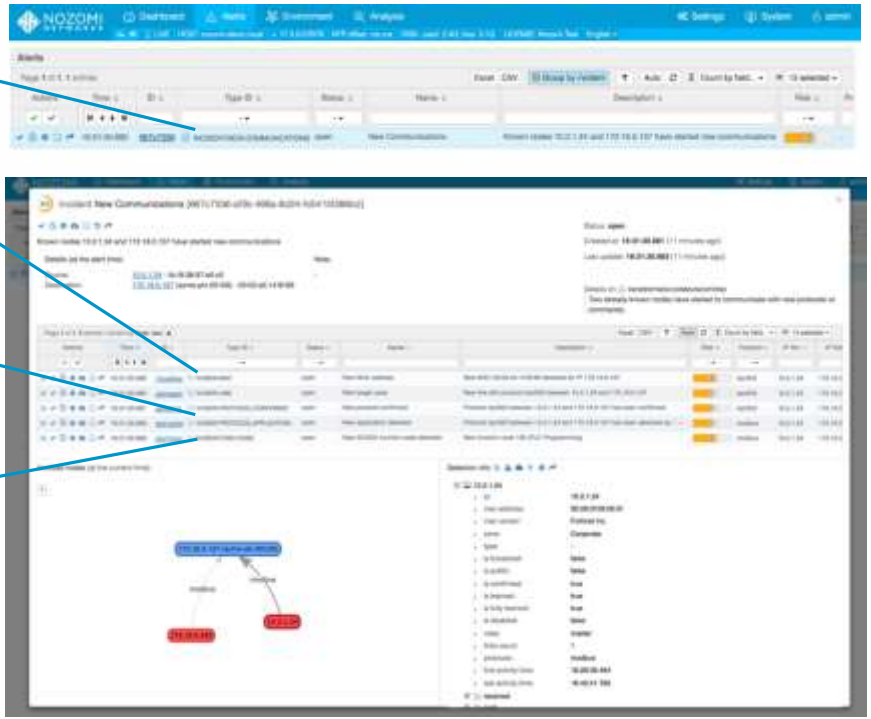
Thanks to Anomaly Detection, all deviations from the baseline can be alerted at different levels

A new communication is detected

A ”rogue” MAC address is identified

A new Modbus connection is detected

A Modbus Reprogram Command is detected

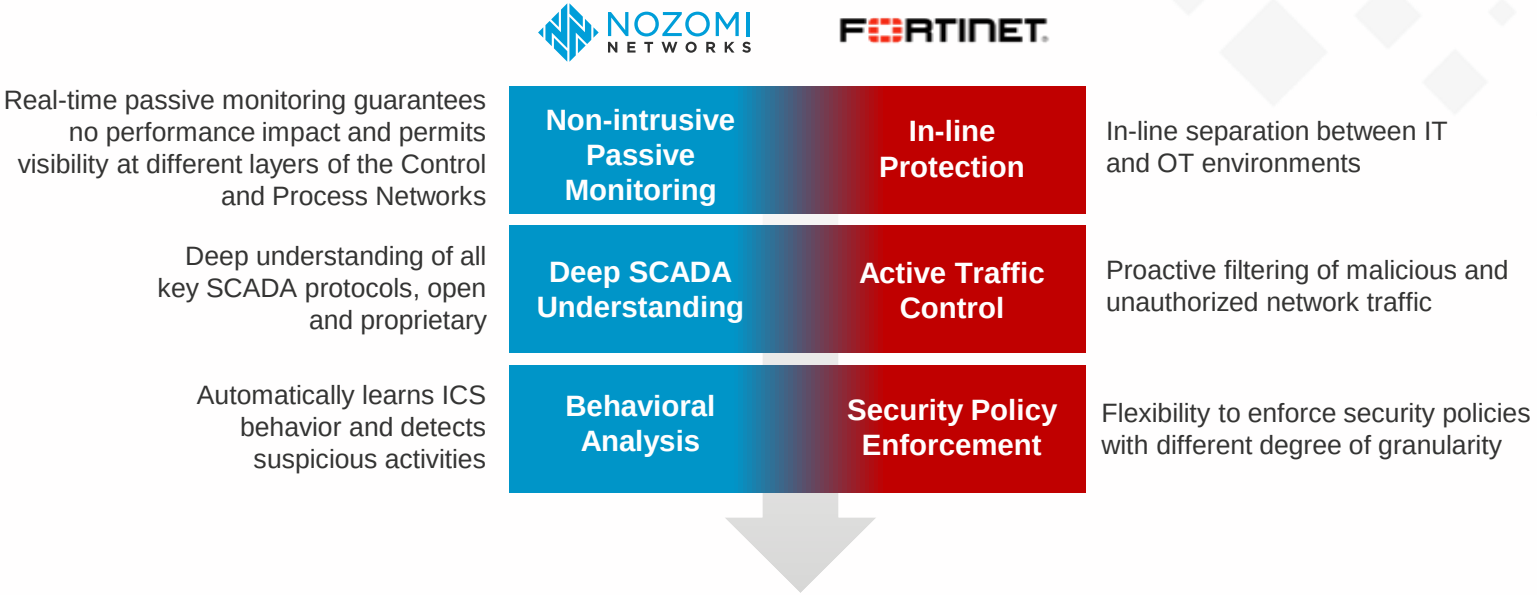


NEW INCIDENT

pcap traces of the attack are automatically generated

INCIDENT DETAILS

The Fortinet / Nozomi Networks Capabilities



Grazie

Sergio Leoni
Regional Sales Director
sergio.leoni@nozominetworks.com